# Approved Workforce Training Fund Express Grant Awards for FY 2006

APPLICANT NAME	TRAINING COURSE OR PROGRAM	DATE OF AWARD	GRANT AMOUNT
Concord Associates Insu	rance Agency, Inc	6/30/06	\$730
	2006 Property and Casualty Licensing		
	Certified Insurance Counselor (CIC) Program		
	2006 Erros & Omissions-Loss Control II		
Ath Power Consulting		6/28/06	\$3,000
	Coaching for Goal Formation		
Dragon Direct Marketing	g Inc	6/26/06	\$6,000
	Eagle Squadron		
	Effective Personal Productivity		
ohn T Chipman & Com	pany LLP	6/21/06	\$3,000
	Workshop		
	Implementation Training		
	ProSystems fx Engagement Introductory		
Peck's Flooring Inc.		6/19/06	\$2,750
	Sales Training - Foundation		
Five Star Surgical Inc.		6/19/06	\$3,293
<b>3</b>	Medical Device Management Certificate Progra	m	
McLaughlin Upholsterin	g Co., Inc.	6/19/06	\$3,000
-v-mg opnomen	Coaching for Enhanced Performance		
Deva Systems Group Inc.		6/19/06	\$6,000
era Systems Group Inc.	Sales Training- The President's Club		7.,,200
<mark>Downey, Sweeney, Fitzge</mark>	erald & Co., P.C.	6/19/06	\$3,000

APPLICANT NAME	TRAINING COURSE OR PROGRAM	DATE OF AWARD	GRANT AMOUNT
	Workshop		
	Implementation Training		
	ProSystems fx Engagement Introductory		
TechCavalry, Inc.		6/14/06	\$2,400
zeeneurung, zuer	Breakthrough Executive Board		
Tully Manufacturing LLC		6/14/06	\$3,500
	ISO 9001: 2000 Preparation and Implemental employees	tion for up to 5	
Ryan Seamless Gutter Syst	tems, Inc.	6/14/06	\$4,500
	Sage Pro ERP Upgrade Conversion		
Linguistic Systems, Inc.		6/8/06	\$7,200
	ISO 9001: 2000 Preparation & Implementation	on	
The Kraematon Group, Inc	c.	6/8/06	\$3,000
	Coaching for Goal Formation		
<mark>Partnership Employment I</mark>		6/7/06	\$8,250
	Sales Training - Foundation		
O-A, Inc.		5/31/06	\$1,760
	ISO9001:2000 and/or AS9100 Orientation To	raining	

5/30/06 \$4,000 New England Electropolishing Co., Inc.

> ISO 9001 Practical Training & System Update for Small Businesses

Fantini Bakery Co.Inc. 5/30/06 \$2,468

Truck Driver CDL Class A

Emond Brothers Co., Inc 5/25/06 \$7,680

> Sage MAS 90, Sage MAS 200, and Sage MAS 500, and related product training (12 Days)

APPLICANT NAME	OR PROGRAM	DATE OF AWARD	GRANI AMOUNI
Altman Vilandrie & Co.		5/30/06	\$2,978
	English for Professionals - Speaking Skills		
	English for Professionals - Writing Skills		
V 1 D 11		6/1/06	¢1.750
Yankee Doodler	Coaching For Goal Formation	6/1/06	\$1,750
	Colemnia For Goal Formation		
M & K Associates Inc		5/19/06	\$4,000
	ISO 14001 2004 Preparation And Implemen Per Employee Basis	tation On A	
Accessory Group Of New	England	5/19/06	\$6,000
	Sage Pro System Administration		
Duralectra		5/19/06	\$9,000
	Sales Training		
	Sales Management Training		
Richards Micro Tool, Inc	·.	5/19/06	\$7,500
	Internal Audit Training Course		
Mitchell Construction, In	10	5/19/06	\$4,225
Aucheu Construction, In	Sales Training	8.13700	¥ 1,220
	Sales Training (65 Day Program)		
Gumption, Inc.		5/19/06	\$2,750
<u> </u>	Sales Training - Foundation		
Levine Katz Nannis & So	olomon, PC	5/11/06	\$2,000
	Prosystems Fx Engagement Introductory		
	Workshop		
Levine Katz Nannis & So	olomon, PC	5/11/06	\$3,000
	Prosystems Fx Engagement Introductory		

TRAINING COURSE DATE OF AWARD GRANT AMOUNT

APPLICANT NAME

DATE OF AWARD

**GRANT AMOUNT** 

Workshop

Implementation Training

Professional Communication Systems, Inc.

5/11/06

\$3,000

Coaching for Goal Formation

**AccuRev, Inc** 5/10/06 \$11,747

Team Building

Effective Selling Skills

Macromedia Dreamweaver 8 Basic

Intermediate QuickBooks Pro 2006

Writing Performance Assessments

Introduction to PowerPoint 2003

Leading & Managing Successful Teams

Kaplansky Insurance Agency Inc.

5/9/06

\$3,000

Coaching for Enhanced Performance

Sampson Insurance Agency, Inc.

5/10/06

\$355

2006 Ten Components to Commercial Competence

2006 CISR Designation Program

2006 Registry Procedures

2006 MA Personal Auto Coverage

2006 Associate in Insurance Account Managment

Sampson Insurance Agency, Inc

5/8/06

\$958

Personal Lines Licensing

2006 Ten Components to Commercial Competence

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AP	PL	ICA	NI	NA	ME	

DATE OF AWARD

**GRANT AMOUNT** 

2006 Erros & Omissions-Loss Control II

2006 AAI 82C- Specialized Commercial Lines

2006 AAI 82B-Commercial Lines

2006 AAI 82A- commercial Liability GL & Auto

2006 CISR HS Seminars

2006 AAI 83A- Principles of Agency Management

2006 AI 83C- Agency Financial Management

2006 AAI 83B- Agency/Company Relations

## Therapeutic Learning Center, Inc.

5/8/06

\$2,750

Sales Training - Foundation

#### South Shore Generator Service

5/5/06

\$3,000

Sage Pro ERP Upgrade Conversion

## Control Resources, Inc.

5/4/06

\$6,000

Sage Pro System Administration

Sage Pro Series Inventory Control/Manufacturing

## Middlesex Petroleum Distributors, Inc.

5/4/06

\$15,000

SX Enterprise Essentials

Executive Information Reporting with SX Intelligence

#### Boston International, Inc

5/3/06

\$2,000

Coaching for Enhanced Performance

#### McGrath Insurance Group, Inc.

4/28/06

\$630

2006 Ten Components to Commercial Competence

2006 CISR Designation Program

APPLICANT NAME

## TRAINING COURSE OR PROGRAM

DATE OF AWARD

**GRANT AMOUNT** 

2006 CISR HS Seminars

2006 Claims

2006 Am I Covered? Mass Auto Coverages

Garage Liability

2006 Erros & Omissions-Loss Control II

**Business Owners Policy** 

2006 Am I Covered? Homeowners Coverage

2006 Personal Lines Odds & Ends

## Yoshida, Croyle & Sokolski, P.C.

4/27/06

\$3,000

ProSystems fx Engagement Introductory

Workshop

Implementation Training

#### Markham Priest Insurance Agency Inc.

4/27/06

\$590

2006 Property and Casualty Licensing

Life Accident and Health Licensing

Personal Lines Licensing

2006 Dwelling Fire

E-Commerce

2006 Ten Components to Commercial Competence

Commercial Auto- Soup to Nuts

# Louis J. Kirsch 3rd Insurance Agency

4/26/06

\$903

**Business Owners Policy** 

2006 Homeowners Coverage

APPLICANT NAME

## TRAINING COURSE OR PROGRAM

DATE OF AWARD

**GRANT AMOUNT** 

Commercial Auto vs. Personal Auto

2006 MA Personal Auto Coverage

2006 Erros & Omissions-Loss Control II

2006 Personal Auto-Soup to Nuts II

2006 Am I Covered? Homeowners Coverage

2006 Personal Lines Odds & Ends

2006 Am I Covered? Mass Auto Coverages

2006 Personal Account-Life & Times of Joe Cool

#### Linda M. Blaschke, D.M.D., P.C.

4/26/06

\$650

Local Anesthesia Certification Training for Dental Hygienists

## Applied Plastic Technology, Inc.

4/21/06

\$12,500

Lean Manufacturing Overview for Senior Management / Onsite

Value Stream Mapping / On-Site Group Flat Fee

Developing an ISO 9001:2000 program

#### Hayes Management Consulting

4/20/06

\$6,000

Coaching for Leadership Development

#### Malcolm & Parsons Insurance Agency

4/20/06

\$2,450

Sales Training (65 Day Program)

## **Hollis Insurance Planning**

4/14/06

\$980

Certified Insurance Counselor (CIC) Program

2006 Property and Casualty Licensing

 $2006\ {\rm Ten}\ {\rm Components}$  to Commercial Competence

2006 CISR HS Seminars

DATE OF AWARD

**GRANT AMOUNT** 

2006 Commercial Lines Gremlins

T. B. W. Incorporated

4/13/06

\$14,400

Breakthrough Executive Board

The Stanley Park of Westfield

4/6/06

\$255

Fundamentals of Finance & Accounting for Non-Financial Managers (AMA)

Glove Cleaners & Safety Products, Inc.

4/6/06

\$14,700

Sage MAS 90, Sage MAS 200, and Sage MAS 500, and related product training (New Implementations)

Micrex Corporation

4/10/06

\$1,750

Fundamentals of 5S/Workplace Organization

St. Germain Insurance, Inc.

4/3/06

\$660

2006 Service to Sales

2006 Claims

2006 CISR Designation Program

2006 Commercial Property Coverages

Device Technologies, Inc.

3/30/06

\$6,000

Sales Training- The President's Club

Good Harbor Fillet Company LLC

4/4/06

\$7,350

Revamping Supervisory Skills - Spanish

Outlook 2003 Introduction

MS Access 2003 - Group Flat Rate Fee

**Excel For Scientists** 

HR Change and Growth

Word 2003 Legal - Group Rate

#### **APPLICANT NAME**

## TRAINING COURSE OR PROGRAM

## DATE OF AWARD

**GRANT AMOUNT** 

Revamping of Management Skills - Senior & Executive Level

Revamping Management Skills for Managers

A	***	1;	7/	anl- a	tima	Science,	T-a-a
	עע	ueu	IVI	ui kei	ung	science,	IIIC.

3/24/06

\$3,000

MCAD .NET 3 Course Combo

Sullivan and Cogliano

3/22/06

\$2,250

Strategic Coach 500 Level Program

Harris Miller Miller & Hanson Inc.

3/22/06

\$250

Macromedia Flash MX

Plastics Technology Laboratories, Inc

3/21/06

\$1,300

Strategic Marketing for the Technical Executive

Heat Trace Products, LLC

3/20/06

\$425

Introduction to Enterprise Resource Planning

La Parisienne Salon & Day Spa,Inc.

3/20/06

\$3,000

Coaching Program

A Lee Friedman D.M.D.

3/13/06

\$649

Local Anesthesia Certification Training for Dental Hygienists

South Shore Generator Service

3/8/06

\$1,500

Sage Pro ERP Upgrade Conversion

Alarmsaf, Inc.

3/8/06

\$6,000

Sage Pro ERP Upgrade Conversion

Sage Pro Series Inventory Control/Manufacturing

Colorpoint Graphics, Inc.

3/3/06

\$3,000

Sales Training

APPLICANT NAME	TRAINING COURSE OR PROGRAM	DATE OF AWARD	GRANT AMOUNT
New England Reprograp	hics & Supply Inc.	3/3/06	\$3,000
	Sales Management Training		
R A Reinbold Insurance	Company	3/6/06	\$10,250
	Strategic Thinking & Business Planning		
	The Mastery of Leadership		
Applied Marketing Scien	ce, Inc.	3/2/06	\$2,500
	EEF 3		
Applied Marketing Scien	ce, Inc.	3/2/06	\$4,000
	Tactical Planning Workshop II		
National Sensor Systems	, LLC	3/2/06	\$7,500
	AS9100 & ISO 9001 Fast Trak Combined for S Businesses	Small	
Kevin P. Martin & Assoc	·.	3/2/06	\$1,000
	Workshop		
C P S Corporation		3/2/06	\$10,250
	Strategic Thinking & Business Planning		
	The Mastery of Leadership		
King Phillip Restaurant o	and Motel Inc.	2/28/06	\$3,250
	Effective Personal Productivity		
Safety Partners Inc.		2/28/06	\$2,980
	Radiation Safety Officer Training for Laborator Professionals	ry	
Dennis A. McCurdy Insu		2/28/06	\$115
	2006 CISR HS Seminars		
	2006 Claims		
Kevin P. Martin & Assoc	riates	2/28/06	\$3,000

APPLICANT NAME	TRAINING COURSE OR PROGRAM	DATE OF AWARD	GRANT AMOUNT
	ProSystems fx Engagement Introductory		
	Implementation Training		
	Workshop		
Have May agon out Cover	ultin a	2/24/06	\$1,148
Hayes Management Const	auing	2/24/00	φ1,140
	Introduction to Cisco Networking Technologic	ies	
Headwall Photonics, Inc.		2/24/06	\$3,750
	MAX and Pervasive System Administration		
	MAX Fast Track Training		
Target Consulting Group,	LLC	2/22/06	\$4,250
	Sales Training - Intermediate		

Sales Management-Intermediate

Innovative Mold Solutions, Inc.	2/22/06	\$1,500
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Coaching for Goal Formation

Ba	y State Software,	Inc.	2/21/06	\$1,990
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Microsoft SQL Server 2000: Querying with Transact-SQL

Personal Lines Licensing

2006 Property and Casualty Licensing

Life Accident and Health Licensing

Personal Lines Training School

Tannin Corporation	2/17/06	\$6,000
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Tactical Planning Workshop

APPLICANT NAME	TRAINING COURSE OR PROGRAM	DATE OF AWARD	GRANT AMOUNT
	2006 Personal Auto-Soup to Nuts II		
	2006 Personal Auto-Soup to Nuts		
	Certified Insurance Counselor (CIC) Program		
	2006 CISR Designation Program		
VitalMED, Inc.		2/15/06	\$5,000
	ISO 9001: 2000 Preparation and Implementat 10 employees	ion for up to	
Tannin Corporation		2/14/06	\$475
	NAFTA RULES OF ORIGIN		
	Tariff Classification using the Harmonized Ta	nriff Schedule	
Brend Greenwood Sonome	Spa &Gifts	2/14/06	\$6,000
	Strictly Business Program		
	Direct Mail Marketing Program		
Internet & Telephone, LLO		2/14/06	\$3,000
	2003 Microsoft Certified Security Engineer T	rack	
Barnstable Marine Manag	ement, Inc.	2/14/06	\$324
	Marine Technician Outboard Engines		
New England Reprographi	cs & Supply Inc.	2/10/06	\$3,000
	Sales Training		
O-D Tool & Cutter Grindin	ng Co. Inc.	2/7/06	\$6,000
	ISO 9001: 2000 Preparation and Implementat 20 employees	ion for up to	
Root One Hair Salon & Do	y Spa, Inc.	2/7/06	\$3,000
	Direct Mail Marketing Program		

 Fire Equipment, Inc.
 2/1/06
 \$3,000

DATE OF AWARD

**GRANT AMOUNT** 

Sales Training

The Hot Chocolate Sp.	arrow Inc.	2/1/06	\$150
	Managing Conflict in the Workplace		
Hayes Management C		2/1/06	\$2,500
	EEF 2		
TechCavalry, Inc.		1/31/06	\$5,121
1 cent curum y, 1me.	Excel 2003 Level 2		
	Excel 2000 Ec. et 2		
	Information Security 2005 Online Program		
	Networking and Operating Systems Online Program		
	A+ Certification Online Program		
	Microsoft Course 2400 Implementing and Managing Exchanging Exchange Server 2003		
	Network+		
	Mac Help Desk Essentials		
Supercon Inc.		2/7/06	\$2,500
	Entrepreneurs' Executive Forum		
PMD Enterprises		1/26/06	\$4,000
	Strictly Business Program		
	Increasing Your Income		
Dennis A. McCurdy In	asurance Agency, Inc.	1/26/06	\$345
	2006 CISR HS Seminars		
	2006 AA 81C-Commercial Property		

2006 AAI 82A- commercial Liability GL & Auto

2006 AAI 82B-Commercial Lines

APPLICANT NAME	TRAINING COURSE OR PROGRAM	DATE OF AWARD	GRANT AMOUNT
Magellan Sign Corporation	on	1/26/06	\$3,000
	Winner's Circle		
Esalon Inc		1/26/06	\$4,375
	Increasing Your Income		
	Strictly Business Program		
Michael's Salon		1/26/06	\$4,375
	Increasing Your Income		
	Strictly Business Program		
Signet Laboratories Inc.		1/25/06	\$5,000
	ISO 9001: 2000 Preparation and Implement 10 employees	entation for up to	
Salon La Cole		1/24/06	\$398
	All-Nutrient National Haircolor Certifica	tion	
W.F Young, Inc.		1/20/06	\$6,500
	Effective Personal Productivity		
Wisteria Salon		1/18/06	\$3,398
	Strictly Business Program		
	All-Nutrient National Haircolor Certifica	tion	
Athol Credit Union		1/17/06	\$1,625
	Effective Personal Productivity		
Habitat Post & Beam Inc		1/17/06	\$1,730
	Supervisory Skills Development Certific Sessions)	eate Series (10	
Global Interconnect Inc		1/9/06	\$5,000
	ISO 9001: 2000 Preparation and Implement 10 employees	entation for up to	
Lucia F Meneses		1/9/06	\$4,010

APPLICANT NAME	TRAINING COURSE OR PROGRAM	DATE OF AWARD	GRANT AMOUNT
	Strictly Business Program		
	All-Nutrient National Haircolor Certification	on	
	Increasing Your Income		
Lumen Eclipse LLC		12/28/05	\$1,100
	Sales Training (65 Day Program)		
Jedwards International		12/21/05	\$12,480
	Sage MAS 90, Sage MAS 200, and Sage M related product training (New Implementat		
Hurley and David, Inc.		12/21/05	\$2,400
	Breakthrough Executive Board		
A & M Tool & Die Compa	nny, Inc.	12/21/05	\$7,500
	ISO 9001:2000 Implementation Training - site	Available On-	
IRM Insurance Agency		12/19/05	\$2,400
	Breakthrough Executive Board		
Myers Information System	ns Inc	12/14/05	\$2,400
	Breakthrough Executive Board		
<i>Imprivata</i>		12/14/05	\$4,500
	Microsoft? Visual Basic? Scripting Edition Windows? Script Host Essentials	and Microsoft	
C/F Data Systems Inc.		12/19/05	\$2,500
	EEF 1		
New England Realty Reso	ources, LLC	12/13/05	\$3,000

*New ADE, Inc.* 12/12/05 \$12,500

MAS 90 / MAS 200 Business Management Software

Strategic Coach 500 Level Program

APPLICANT NAME	TRAINING COURSE OR PROGRAM	DATE OF AWARD	GRANT AMOUNT
Dan Hurley Insurance Age	ency Inc	12/12/05	\$1,903
	AAI Designation Program-81A- Principl	es of Insurance	
	CIC (Certified Insurance Counselors) Ins	stitutes	
	2006 CISR HS Seminars		
	2006 CISR Designation Program		
InteQ Services Corporation	n	12/12/05	\$10,723
	2003 MCSE Boot Camp		
	Java Developer		
	Cisco Certified Network Administrator (	CCNA)	
Webber & Grinnell Insura	nce Co.	12/12/05	\$2,400
	Breakthrough Executive Board		
As You Like it Hair Salon		12/8/05	\$397
	All-Nutrient National Haircolor Certifica	tion	
Progressive Cabinetry, Inc		12/5/05	\$3,840
	Sage MAS 90, Sage MAS 200, and Sage related product training (02 Days)	MAS 500, and	
	Sage MAS 90, Sage MAS 200, and Sage related product training (03 Days)	MAS 500, and	
	Sage MAS 90, Sage MAS 200, and Sage related product training (01 Day)	MAS 500, and	
Prism Consulting Inc		11/30/05	\$12,000
	Sales Training		
Attentive Home Care, Inc.		11/29/05	\$3,159
	Certified Nurse Assistant/Home Health A	Assistant	

11/28/05

\$1,613

Pro Tools for Beginners

Lichtenstein Creative Media

DATE OF AWARD

**GRANT AMOUNT** 

Pro Tools: Intermediate

CISR Designation Program

Maintainnet Inc		11/23/05	\$1,595
	Dale Carengie Course/ effective leadership and		
	communications		
<b>Chicopee Mason Supplies</b>		11/22/05	\$2,400
The second section of the section of the second section of the section of the second section of the secti	Breakthrough Executive Board		
Toward Consolling Conso	II.C	11/15/05	\$10,750
Target Consulting Group,		11/13/03	\$10,730
	Sales Management - Foundation		
	Sales Training - Foundation		
_		11/15/05	Фсс0
Azaya, Inc.		11/15/05	\$669
	Essentials for Network+ Certification		
Technical Communication	as Corp.	11/9/05	\$2,500
	FIPS 140-2 Tutorial		
Signature Signs Inc.		11/9/05	\$3,000
Signature Signs Inc.	Sales Training		72,723
	Suite Timing		
<mark>James J. Herlihy Insuran</mark>		11/17/05	\$1,462
	CISR Designation Program		
	Certified Insurance Counselor (CIC) Program		
	certained insurance counselor (cre) Program		
	CIC (Certified Insurance Counselors) Institutes		
C-Computer Systems Integ	trator Inc	11/2/05	\$2,123
C-Computer Systems Integ	Microsoft Cert System Engineer 2003 (web-based)	- 1. <u>3</u> , 00	¥ <b>-</b> ,1-0
	included Coll Dyslem Engineer 2005 (web-based)		
<mark>John F. Stafford Insuranc</mark>		10/31/05	\$323
	CIC (Certified Insurance Counselors) Institutes		

APPLICANT NAME	TRAINING COURSE OR PROGRAM	DATE OF AWARD	GRANT AMOUNT
Stan Allen Co.		10/26/05	\$7,050
	Strategic Visioning Session		
	Team Skills Building Workshop		
Kristi Cooper		10/25/05	\$3,000
-	Direct Mail Marketing Program		
Nathalie Leblanc		10/24/05	\$3,000
	Direct Mail Marketing Program		
Root One Hair Salon & I		10/21/05	\$2,340
	Increasing Your Income		
	All-Nutrient National Haircolor Certification		
The Arc of Greater Plym	outh	10/20/05	\$190
	Exemplary Customer Service		
	Coaching People to Work at Peak Performance	ee	
		10/19/05	\$995
Pulse Systems Inc	Introduction to AutoCAD	10/19/03	\$993
	11.00.00.00.00.00.00.00.00.00.00.00.00.0		
King Phillip Restaurant	and Motel Inc.	10/18/05	\$2,750
	Eagle Squadron		
Fantini Bakery Co.Inc.		10/14/05	\$2,393
	Truck Driver CDL Class A		
Boston International, In		10/14/05	\$5,000
	EEF 2		
		10(12/05	40.050
RPI PRINTING, INC.	CEO Connection	10/12/05	\$2,250
	CEO COMICCUON		
Plantsoana Carriaga		10/6/05	\$1,995
Plantscape Services		10/0/03	Ψ1,773

# APPLICANT NAME TRAINING COURSE

OR PROGRAM

## DATE OF AWARD

**GRANT AMOUNT** 

GOALS ACHIEVEMENT PROGRAM for personal/team leadership

**Nova Medical Inc** 10/6/05 \$7,500

ISO 9001:2000 Implementation Training - Available Onsite

**Reed Machinery, Inc.** 10/5/05 \$540

Sage MAS 90, Sage MAS 200, and Sage MAS 500, and

related product training (01 Day)

Savonix Corporation 10/3/05 \$2,375

Selling for Non-Selling Professionals - Professional Advantage

**At Home Theater, Inc.** 9/23/05 \$15,000

Winner's Circle

Pavento, Ratcliffe, Renzi & Co., LLC 9/27/05 \$3,000

ProSystems fx Engagement Introductory

Implementation Training

Workshop

Integrated Staffing, Inc. 9/20/05 \$3,000

Sales Training

Tradeshow Management Services, LTD 9/20/05 \$1,075

GoldMine Beginner Workshop for Companies

**DeSalvo and Son** 9/15/05 \$6,000

Winner's Circle

**Aaron Smith PC** 9/14/05 \$3,000

ProSystems fx Engagement Introductory

Implementation Training

Workshop

APPLICANT NAME	TRAINING COURSE OR PROGRAM	DATE OF AWARD	GRANT AMOUNT
Diemat Inc.		9/14/05	\$6,000
	ISO 9001:2000 Quality Management Sys	stem Development	
Escape Salon And Spa		9/14/05	\$1,590
	All-Nutrient National Haircolor Certifica	tion	
La Parisienne Salon & L	Day Spa, Inc.	9/12/05	\$4,000
	Strictly Business Program		
	Increasing Your Income		
Collins Crane & Rigging	Service, Inc.	9/7/05	\$7,200
	Absoulte Accountability: The 12 Module Coaching	s of Business	
Lighthouse Academies, I	nc.	9/7/05	\$2,400
	Leadership and Influence		
DL Services, Inc.		9/6/05	\$2,750
	Eagle Squadron		
Ultimate Touch		9/2/05	\$3,885
	Strictly Business Program		
	All-Nutrient National Haircolor Certifica	tion	
Morgan & Morgan, PC		9/1/05	\$750
	ProSystems fx Engagement Introductory	(WEB BASED)	
Dennis A. McCurdy Insu		8/31/05	\$188
	Certified Insurance Counselor (CIC) Programme Counselor (CIC) Programm	gram	
Pro-Teck Services		8/29/05	\$2,500
	EEF 1		
VideoLink Fiber Optic T	rans. Serv, Inc.	8/26/05	\$5,000
	Coaching for Leadership Development		

APPLICANT NAME	TRAINING COURSE OR PROGRAM	DATE OF AWARD	GRANT AMOUNT
Chrash Insurance Service	es, Inc.	8/26/05	\$880
	Personal Lines Licensing		
	Certified Insurance Counselor (CIC) Program		
	Personal Lines Training School		
<mark>Nyacol Nano Technologi</mark> o		9/14/05	\$360
	Customer Service Certificate Series		
<mark>Sunset Mortgage Compar</mark>	ny L.P.	8/25/05	\$15,000
	Effective Team Development		
Hair Gallery Inc.		8/23/05	\$3,000
	Strictly Business Program		
Kristi Cooper		8/23/05	\$3,188
	Coaching Program		
	Increasing Your Income		
Community Credit Union	of Lynn	8/22/05	\$4,500
	Spanish for Financial Institutions		
H.T. Bailey Insurance Ag	gency, Inc.	8/16/05	\$188
	Certified Insurance Counselor (CIC) Program		
<b>Heinrich Ceramic Decal</b>		8/16/05	\$375

Supervisory Excellence Series

8/29/05 \$3,000 **Jennerations Salon** 

Strictly Business Program

J. R. Tallman & Co., Inc. 8/12/05 \$1,180

Certified Insurance Counselor (CIC) Program

4 D	DT	TOA	ATT	A 7 4	1/17	
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DATE OF AWARD

**GRANT AMOUNT** 

Life & Health Institute

Personal Lines Training School

AAI Designation Program-81A- Principles of Insurance

**CISR Designation Program** 

CIC (Certified Insurance Counselors) Institutes

Mastrocola Insurance Agency, Inc.

8/11/05

\$645

CISR Designation Program

Certified Insurance Counselor (CIC) Program

H.T. Bailey South Insurance Agency, Inc.

8/11/05

\$188

Certified Insurance Counselor (CIC) Program

Central Style

8/8/05

\$520

All-Nutrient National Haircolor Certification

Increasing Your Income

H.T. Bailey Insurance Agency, Inc.

8/4/05

\$375

Certified Insurance Counselor (CIC) Program

CIC (Certified Insurance Counselors) Institutes

Belvedere, Inc.

8/4/05

\$6,000

Strictly Business Program

Coaching Program

Sheldon A Cohen Insurance Agency, Inc.

8/4/05

\$2,310

Personal Lines Training School

AAI Designation Program-81A- Principles of Insurance

CIC (Certified Insurance Counselors) Institutes

APPLICANT NAME	TRAINING COURSE OR PROGRAM	DATE OF AWARD	GRANT AMOUNT
	CISR Designation Program		
	2006 Property and Casualty Licensing		
	Certified Insurance Counselor (CIC) Program		
	Personal Lines Licensing		
As You Like it Hair Salon		8/4/05	\$3,000
	Strictly Business Program		
<b>CompuWorks</b>		8/3/05	\$1,125
	Dreamweaver MX Level 1		
	HTML 4 Level 3		
	Flash MX		
	HTML 4 Level 2		
	HTML 4 Level 1		
	Dreamweaver MX Level 2		
Stephen L. Packer		8/2/05	\$527
-	Oil Heat Technician Training		
Northern Tool Manufactu	ring Company	8/1/05	\$672
	Essentials for Network+ Certification		
P. L. Krynicki Insurance A	Agency	8/9/05	\$2,578
	CIC (Certified Insurance Counselors) Institute	es	
	Life & Health Institute		
	CISR Designation Program		
	Certified Insurance Counselor (CIC) Program		

Life Accident and Health Licensing

## APPLICANT NAME

# TRAINING COURSE OR PROGRAM

# DATE OF AWARD

**GRANT AMOUNT** 

\$11,250

AAI Designation Program-81A- Principles of Insurance

Barri Maltais Inc		8/10/05	\$1,988
	All-Nutrient National Haircolor Certification		
Perma Incorporated		7/28/05	\$2,250
	CEO Connection 1		
Harris Miller Miller & H	lanson Inc.	7/25/05	\$5,600
	Writing for Productivity and Profitability		
Olive's Beauty Salon Inc		7/25/05	\$2,400
V	Strictly Business Program		
The Hot Chocolate Sparr	ow Inc.	7/22/05	\$300
The 1101 Chocolaic Spair	Managing Conflict in the Workplace		
Root One Hair Salon & I	Day Spa Inc	7/21/05	\$3,000
	Strictly Business Program		. ,
TEK Microsystems, Inc.		7/19/05	\$14,500
111x microsystems, me.	ISO 9001:2000 Management Overview		¥
	C		
	ISO 9000:2000 Baseline Workshop		
	ISO 9001:2000 Quality Management System		
	Implementation		
	ISO Internal Quality Management System Auditor		
	Workshop		
Charles Danforth/The Be	eauty Pavilion	7/19/05	\$563
	Cutting Workshops 3&4		

Bridge4Solutions, Inc.

7/18/05

Sales Training

EEF 1

y Inc		
y, Inc.	7/18/05	\$1,565
CIC (Certified Insurance Counselors) Ins	stitutes	
Personal Lines Training School		
AAI Designation Program-81A- Principl	les of Insurance	
Life & Health Institute		
CISR Designation Program		
Certified Insurance Counselor (CIC) Pro	gram	
Life Accident and Health Licensing		
	7/18/05	\$398
All-Nutrient National Haircolor Certifica	ation	
	7/19/05	\$3,437
Increasing Your Income		
Coaching Program		
rp.	7/12/05	\$1,193
All-Nutrient National Haircolor Certifica	ation	
e, Inc.	7/11/05	\$4,200
Enhancing Employee Performance Wor	kshop	
auty Pavilion	7/7/05	\$563
Cutting Workshops 1&2		
	7/28/05	\$1,750
ProSystems fx Engagement Introductory	(WEB BASED)	
Implementation Training		
	AAI Designation Program-81A- Principle Life & Health Institute CISR Designation Program Certified Insurance Counselor (CIC) Profused Life Accident and Health Licensing All-Nutrient National Haircolor Certification Increasing Your Income Coaching Program  Tp. All-Nutrient National Haircolor Certification Life Accident and Health Licensing Increasing Your Income Coaching Program  Cutting Program  Cutting Workshops 1&2  ProSystems fx Engagement Introductory	AAI Designation Program-81A- Principles of Insurance  Life & Health Institute  CISR Designation Program  Certified Insurance Counselor (CIC) Program  Life Accident and Health Licensing  7/18/05  All-Nutrient National Haircolor Certification  7/19/05  Increasing Your Income  Coaching Program  7/12/05  All-Nutrient National Haircolor Certification  7/11/05  Enhancing Employee Performance Workshop  Auty Pavilion 7/7/05  Cutting Workshops 1&2  7/28/05  ProSystems fx Engagement Introductory (WEB BASED)

7/7/05

\$4,727

Allied Rocoso Auto Parts, Inc.

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## DATE OF AWARD

**GRANT AMOUNT** 

40-hour Asbestos Site Inspector On-the-job Training

24 HR ASBESTOS SITE INSPECTOR INITIAL

Construction Coordinators, Inc.

7/1/05

\$3,000

Coaching for Enhanced Performance

Capital Resource Management, Inc.

7/8/05

\$2,648

SalesLogix for Companies

SalesLogix System Administration

Harris Miller Miller & Hanson Inc.

7/1/05

\$2,800

Write It So They'll Read It

**Heinrich Ceramic Decal** 

7/1/05

\$2,250

CEO Connection 1

VideoLink Fiber Optic Trans. Serv, Inc.

7/7/05

\$7,500

Tactical Planning Workshop

Newburg & Company, L.L.P.

7/27/05

\$3,000

ProSystems fx Engagement Introductory

Workshop

Implementation Training